



## NMLC PRESENTS INAUGURAL PETCHESKY CONSERVATION AWARD TO BILL DEBUYS

**BILL DEBUYS BREATHES** deeply of the places where he lives. Whether he's writing about walking on the land, building collaborations between ranchers, recreationists and environmentalists, or studying the effects of global climate change, he works hard to understand and improve the interplay of social and natural forces on the landscape.



During her lifetime, Jane Petchesky also lived very much in tune with her community and natural surroundings. At her ranch house south of Santa Fe, she fed the birds, rode her horses, walked with her dog, and was actively engaged with her

neighbors and larger community. She worked hard to make sure that precious resources, such as her "sweet well water" and her view of the surrounding mountains, received the consideration and protection they deserved.

Like Jane, Bill deBuys has appreciated the landscapes of New Mexico, understood how important the natural world is to its people, and worked to conserve the valuable resources it provides. This made Bill a perfect fit for the first award given by NMLC in Jane's name.

The Jane Wing Petchesky Conservation Award is an annual recognition by NMLC of an individual, community group, organization or public agency for outstanding contribution to private or public land conservation in New Mexico.

### A Legacy of Conservation

Jane Petchesky moved to New Mexico in 1946 from Greenwich, Connecticut after meeting her future husband, Gene, on a vacation to Santa Fe. They purchased property south of the freeway in the late sixties to escape the ever-expanding city limits, and built their "adobe hacienda" with conservation in mind. They incorporated passive solar energy, water catchment from the roof and use of a grey water system to irrigate their fruit trees.

As development encroached upon the property, Jane became active in local conservation issues. In 2004, she placed a permanent conservation easement over her ranch. Five years later, she gave her beloved ranch house and the surrounding land to NMLC. Now called the Petchesky Conservation Center, the building houses NMLC's offices and also serves as a space for land conservation meetings and special events.

Jane was named a Santa Fe Living Treasure in 2010. She passed away in 2011, leaving an inspiring legacy of conservation work.

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Photos of NMLC Gala by Kerry Sherck

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[www.nmlandconservancy.org](http://www.nmlandconservancy.org)

## NEW BOARD MEMBERS



### SAYRE GERHART

Sayre Gerhart is an architect who has been active in land conservation and land-use planning issues for many years. She served as councilor and Mayor Pro Tem for the Village of Corrales, where she initiated, funded and implemented projects focused on issues such as land use and preservation of farmland and wildlife habitat.



### JOHN F. MCCARTHY

John F. ("Jack") McCarthy, a native of Taos, is an attorney practicing with the firm of Cuddy & McCarthy, LLP, in Santa Fe. He is Past President of the New Mexico State Bar and the New Mexico Bar Foundation and has extensive experience on the boards of non-profit organizations.



### DORIS RHODES

Doris Rhodes has had a far-reaching career in business, fundraising and public relations. She has a B.S. degree in biology, master's work in geology and an M.B.A. from the University of New Mexico. She currently manages her investment real estate in Albuquerque.

## NEW STAFF



### ARIEL PATASHNIK

Ariel Patashnik grew up in San Diego, lived for six years in Connecticut, and has been lucky enough to land summer jobs in Oregon, Washington, Wyoming, and now New Mexico. She fell in love with pretty places during family road trips and hikes around the West, and is excited to be working with NMLC towards land conservation goals in this beautiful state.

Ariel got her B.A. in Environmental Studies from Yale College and her Masters in Environmental Management from the Yale School of Forestry and Environmental Studies. She is working on conservation and stewardship activities at NMLC through an AmeriCorps position in coordination with Earth Care. ❖

# THE DIRECTOR'S CORNER: LEAVING A LEGACY

DEAR FRIENDS,

**THIS** fall we celebrated the 10th anniversary of the New Mexico Land Conservancy with a gala event at Bishop's Lodge generously supported by many members of our extended community. As part of that event, we recognized local writer and conservationist Bill deBuys with the 1st Annual Jane Wing Petchesky Conservation Award. He received this award for his collective conservation achievements in New Mexico over the past 20 years as well as his effective communication of important conservation messages, most recently about current and potential future impacts of climate change in the Southwest.

The primary motivation behind the creation of this award was to draw greater attention to the mission of our organization through recognition of outstanding contributions to land conservation in New Mexico — whether by individuals, community organizations, public agencies or elected officials — and thereby hopefully broaden awareness of and support for this important cause. But another purpose was to continue honoring Jane Petchesky, who made significant contributions both to our organization and to the community through her lifetime commitment to land and water conservation, and her philanthropy in support of those causes.

As part of her estate planning — but really more out of the love for the ranch that she and her husband Gene had owned and operated for nearly 40 years — Jane placed her ranch

under a conservation easement, granted public trail easements to Santa Fe County so the public could one day access it for recreational purposes, and subsequently donated the property to NMLC. We now use it as our statewide headquarters, and are developing it into a conservation center.

Conserving land is our mission, but it is only through the foresight, commitment and generosity of our landowners, partners and supporters that we are able to continue delivering on our mission. Jane Petchesky passed away last year, but she left behind a tremendous legacy which we hope to carry on through our work. The Jane Wing Petchesky Conservation Award gives us the opportunity to continue remembering Jane and the values for which she stood.

This year, we fondly and gratefully remember two more members of our landowner community who also made significant contributions in terms of land conservation and support for our organization.

In May, Gene Simon passed away at home along the Mimbres River, on El Rancho del Rio, also known as the River Ranch. He had just celebrated his 96th birthday, and he worked outside doing chores with his longtime Mexican ranch hand, Fermin, and his beloved dog, until his last day on this earth. It's what he loved to do and what kept him youthful and vibrant.

Gene often quipped that "he was having way too much fun to die" but, at the same time, matter-of-factly acknowledged that when you were in your 90s, "it was kind of like looking down



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*It is said that the greatest measure of a person's worth is not what he or she has, but what he or she gives away.*

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# CALL TO ACTION!

## *We Only Have Until Year-end to Save the Easement Incentive & Farm Bill Funding*

The enhanced federal conservation easement incentive, which went into effect in 2006, has helped make conservation easements a much more attractive option for farmers, ranchers and many other modest income landowners by expanding the levels of deductions and the timeframes within which those deductions can be taken. In turn, this has enabled the New Mexico Land Conservancy to greatly increase the pace of land conservation here in New Mexico.

**The bad news:** The enhanced incentive expired at the end of 2011 and, unless renewed by Congress, landowners will receive greatly reduced levels of tax deduction in exchange for the generous donations of conservation easements over their lands.

**The good news:** Support from 310 Representatives and 25 Senators helped the land trust community get a two-year extension in the Senate Finance Committee's "tax extenders" bill. House members have said positive things about this bill, but the House has yet to act. Failure to get the incentive back on the books by December 31st would cost land trusts a year or more of conservation and put us in a weak position as Congress debates tax reform.

## *2012 Farm Bill – help us secure America's biggest conservation funding program*

Investing more than \$4 billion a year in a suite of conservation programs, the Farm Bill now far exceeds other federal sources of conservation funding. Easement programs like the Farm and Ranch Lands Protection Program, the Grassland Reserve Program and the Forest Legacy Program are helping to conserve millions of acres of important landscapes across America. This year, under the leadership of the Land Trust Alliance, the land trust community succeeded in doubling funding for easement programs in the 2008 Farm Bill, but there has been extraordinary pressure to reduce funding in the 2012 Farm Bill. Amidst \$35 billion in overall cuts, the Senate and House Agriculture Committee have proposed increasing Farm Bill funding to as much as \$1.58 billion over the next decade to help land trusts purchase perpetual conservation easements from willing private landowners. House leaders have promised to "deal with" the Farm Bill after the election, but a delay into 2013 could cost \$500 million in easement funding.

**Please support our efforts by calling your Representatives' and Senators' tax and agriculture staffers (202-224-3121) over the next few weeks to tell them what the Enhanced Conservation Easement Incentive and Farm Bill mean for your community. Thank you! ❖**

## *Director's Corner (continued from page 3)*

the barrel of a gun." That's why he felt so strongly about putting his affairs in order through careful estate planning and making sure that his beloved ranch would be protected from development.

In July, Kathryn "Katie" Scholes — another dear friend of NMLC and one of our early easement donors — passed away at 91. She and her husband Bob had spent nearly 40 years on the Bioresearch Ranch, in the remote and rugged Peloncillo Mountains of southwest New Mexico.

The River Ranch and the Bioresearch Ranch are two of the easements to which I have tried to personally return each year, in large part because I enjoyed spending time with these two incredible people. They were the kind of people who were optimistic and encouraging, and who could make you feel like you were better than perhaps you really were. Running a non-profit land trust is sometimes difficult work, but for me, nothing was more therapeutic and renewing than my frequent visits to these beautiful places and my many associated conversations with these two inspiring cheerleaders. I was disappointed that I wasn't able to see either Gene or Kathryn when I returned to their properties this fall but, thankfully, their respective spouses, Elisabeth and Bob, live on and so do their legacies.

It is often said that the greatest measure of a person's worth is not what he or she has, but what he or she gives away. Nothing could be truer in the cases of Jane Petchesky, Gene Simon and Kathryn Scholes. As I look back, I am extremely fortunate to have had the opportunity to come to know these people through the conservation of their lands. I am also extremely grateful for the financial contributions that they made to our organization, which have enabled me and my colleagues to continue our conservation efforts.

As we wrap up our first ten years and look forward to our next ten, I would ask that you keep us in mind for your year-end giving — and consider what kind of legacy you want to leave for our beautiful state of New Mexico.

Thank you and Happy Holidays,

*Scott Wilber*  
Executive Director ❖

# NMLC Board Profile:

## DALE ARMSTRONG

**ONE OF THE** greatest compliments a non-profit can receive is to meet someone who is, at first, skeptical of the work, but then becomes a supporter — and eventually a board member. Another is to know someone successful in business who is willing to put his or her time and support toward the mission. NMLC is fortunate to have both of these in its Board Treasurer, Dale Armstrong.

In 2004, NMLC completed its first — and still largest — conservation easement over 30,000 acres of Montosa Ranch along Highway 60 just east of Magdalena. B.W. Cox (a lifelong cowboy who had worked on cattle ranches in Arizona and New Mexico since he was in his teens) and his wife Billie decided to place an easement over the ranch to prevent it from ever being broken up, subdivided and developed. In 2007, they sold the property to Dale Armstrong, owner of TLC Plumbing & Utility, who wanted to keep it as a working cattle ranch.

Dale had been familiar with the ranch for years, having been born and raised in Quemado. When he was given the opportunity to buy the ranch, he says, “At first I was a little scared of the conservation easement, but I did the research and then decided it was actually an asset to the ranch.”

“It’s been five years now, and as far as the impact to my livestock operation there’s been no negative effect. The easement hasn’t created any additional requirements for me. I like that the Montosa is going to be a ranch in perpetuity.”

Then his interest in conservation easements as a tool for helping other ranchers was piqued. “After I bought the ranch I was intrigued about conservation easements and wanted to learn more so I could help inform other ranchers about the process and the associated tax and estate planning benefits,” he says.

“Being on the board of NMLC has given me the opportunity to really learn. I like the work a lot, and NMLC is a good group of people working hard to promote private land conservation.”

Montosa Ranch, which is located along the northeast edge of the Plains of San Augustin and backs up to the Cibola National Forest, is known for its prime elk habitat, but it also supports a variety of other important wildlife species, including mountain lion, black bear, coyote, mule deer, pronghorn antelope, Merriam’s turkey, Gambel’s and scaled quail, and mourning dove. This conservation easement serves dual purposes of maintaining the viability of ranching while also protecting significant habitat for wildlife.

The ranch is located in a remote, starkly beautiful and distinctly western landscape, but it is only a 90-minute drive from Albuquerque, which is precisely what makes it a prime candidate for development.

Dale says that private landowners should not be afraid of conservation easements. “I would tell them if they’re interested in their cattle or hunting operations —

it will not impact that at all. And if more people would do it, then in 100 years we’d still have these nice open spaces. It’s a shame that ranches are becoming less and less affordable, but conservation easements can really help by making agricultural land accessible at non-development prices.”

Although he enjoys hard work and has had great success in business — building a one-man plumbing shop into a company with 300 employees — he noted that “from a bird’s eye view I am also a lot about my family and I enjoy the ranching life. I have kids and they love messing with the ranch, so I am glad I exposed them to it.” He reflected further, “Will they carry the family’s ranching tradition into the future? I think they will definitely be involved.” ❖



## *Petchesky Award* (continued from front page)

In early 2012, as NMLC considered candidates for the first annual Jane Wing Petchesky Conservation Award, local author and conservationist Bill deBuys emerged as an overwhelming



favorite. He had recently published an important book (*A Great Aridness*) on the effects of climate change on the Southwest, and prior to that was involved in on-the-ground conservation work and building alliances between those who care about the land.

### **The Gala**

NMLC presented the inaugural Jane Wing Petchesky Conservation Award to Bill deBuys at Bishop's Lodge on October 12 as part of its 10th Anniversary celebration. Longtime colleagues and new friends from far and near gathered to share food and drink on a beautiful fall evening.

Owen Lopez, recently retired as the Executive Director of the McCune Charitable Foundation, served as co-chair of the event along with Henry Carey, Executive Director of The Forest Trust. Both had long associations with Jane and her family, and are also longtime friends with Bill deBuys.

In his introduction, Henry remembered horseback riding with Bill and his horse, King the Wonderhorse, (described as having a ridiculously prominent lower lip, and feet as big as frying pans). In particular he recalled one time when they camped at such a high elevation that the stars appeared to twinkle below

them. For his part, Owen remembered surprising Bill on their first meeting many years ago with the half-joking accusation “You maligned my grandfather!” — referring to an entry in deBuys’s first book, *Enchantment and Exploitation: The Life and Hard Times of a New Mexico Mountain Range*.

In his acceptance speech, Bill compared himself to a “post turtle” — perched atop a fence post, moving its legs earnestly but not quite realizing what is going on. “But one thing you know is that he didn’t get there alone,” he joked, before thanking Henry, Owen and the colleagues who had worked with him over the years.

He graciously thanked NMLC for the honor, and said that saving land through conservation easements is “the start of it all” when it comes to conservation of environmental and community resources.

### **The World’s Worst Research Assistant**

Bill deBuys came to New Mexico after graduating from the University of North Carolina, ostensibly to be a research assistant to Dr. Robert Coles, a psychiatrist and Pulitzer Prize-winning author. But he recently told the Santa Fe New Mexican’s Staci Matlock that he ended up being “the world’s worst research assistant,” so instead he wandered the mountains on horseback, learning about the forests, water and people of New Mexico.

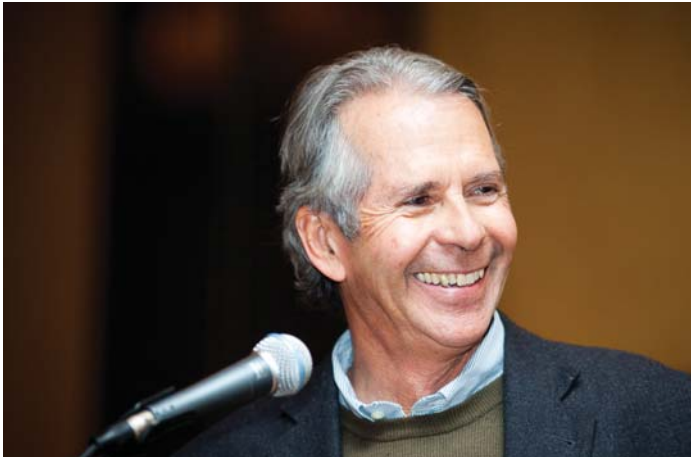






## *Petchesky Award* (continued from previous page)

After a stint in California learning carpentry, followed by graduate school at the University of Texas and time with The Nature Conservancy in North Carolina, Bill was back in New



Mexico. He worked on land conservation with The Nature Conservancy and the Conservation Fund, helping property owners place their land in easements to protect it from development.

From 1997–2004, he developed and directed the Valle Grande Grass Bank, a cooperative effort involving ranchers, conservationists and public agencies in the rehabilitation of rangelands in northern New Mexico. The project offered 36,000 acres of grassland as a “bank” to national forest permittees, allowing them to graze their cattle while working on forest thinning and prescribed burning on their own lands.

From 2001–2004, under appointment by President Clinton, he served as founding chairman of the Valles Caldera Trust, which administers the 89,000-acre Valles Caldera National Preserve in an experimental approach to the management of public lands. He also helped craft the land deal that became the Pecos National Historical Park and worked on conservation projects with Sen. Jeff Bingaman and former Sen. Pete Domenici.

While working for The Nature Conservancy in North Carolina in 1985, he wrote that “to reject growth is not a valid or desirable alternative. The challenge of the future ... is not whether to allow

growth, but how to make the process of growth as intelligent as possible. Our goal must be that neither our resources nor our quality of life be sacrificed.” He and Jane Petchesky were in agreement on that.

In addition to his conservation work, Bill deBuys is the author of seven books, ranging from memoir and biography to environmental history and studies of place. His newest book, *A Great Aridness*, which addresses the issue of climate change in the Southwest, has gained critical acclaim around the country.

NMLC will open nominations for the 2013 Jane Wing Petchesky Conservation Award in early 2013. We hope to hear your ideas for the next honoree — a person or group who has made a significant contribution to private or public land conservation in New Mexico. We hope you will join us for next year’s celebration as well! Watch our website or contact us at (505) 986-3801 for more information.



Photos of NMLC Gala by Kerry Sherck

For more photos from the event, see our Facebook page: [www.facebook.com/NMlandconservancy](http://www.facebook.com/NMlandconservancy) ❖

“The land belongs to the future...that’s the way it seems to me.... We come and go, but the land is always here. And the people who love it and understand it are the people who own it — for a little while.”  
— Willa Cather, *O Pioneers*, 1913

# CONSERVING THE HI-LO COUNTRY: STEPPING UP FOR FUTURE GENERATIONS

**OVER THE PAST** few years, NMLC has concentrated its efforts to protect and conserve working lands in several key areas around New Mexico. One of these critical areas is northeastern New Mexico. This part of the state, known locally as the Hi-Lo Country, includes vast grasslands consisting largely of southern shortgrass prairie and piñon-juniper savannas that extend from the eastern flanks of the Sangre de Cristo Mountains east to the Texas and Oklahoma borders.

Historically, the Hi-Lo Country has not received as much attention from conservation organizations as other areas of the state. But NMLC feels the area presents tremendous opportunity for conserving large working ranches as well as the significant wildlife habitat they provide. It is one of the last remaining areas within New Mexico that still contain very large tracts of relatively un-fragmented, private land that, if protected, would provide significant conservation benefits at watershed and landscape scales. Looking to the near future, there is a tremendous opportunity to work with ranchers and other private landowners in this area to protect and conserve a

significant amount of land now, before it starts to be fragmented as so many other places have.

As part of our nascent conservation efforts in the Hi-Lo Country, NMLC recently worked with a local rancher to place a conservation easement over 7,684 acres of prime ranchland. The Wagon Mound Ranch, which is owned and operated by lifetime rancher Greg Moore, includes over 23,000 acres of deeded land that Mr. Moore has committed to conserving over the next two years.

Mr. Moore was primarily motivated to protect his ranch from future subdivisions and development which threaten agricultural communities in many parts of the state. By placing a conservation easement over his ranch, he will help his family conserve the ranch and keep it intact and in agricultural production.

We expect that the conservation easement over the Wagon Mound Ranch will be the first step on our path to a successful community-based conservation effort in this unique and important part of New Mexico. ❖





# REMEMBERING GENE AND KATIE

**NMLC FONDLY REMEMBERS** two good friends and conservationists who passed away in 2012.

**GENE SIMON** was born on March 15, 1916 in Burlington, Iowa. He married Elisabeth Howe in 1942, and served for three years in the Navy on the aircraft carrier USS Belleau Wood in the South Pacific during World War II. In 1946, Gene took over his father-in-law's newspaper, the Valley Dispatch, in Tarentum, PA. He served as its "publisher and general headache man" for 30 years.

At the paper's helm, he took on some of the most controversial issues of the day — including civil rights and the mafia — and substantially increased the paper's circulation until he sold it to Gannett in the late 1970s. But at the age of 60, Gene was hardly ready to settle into retirement.

Gannett owned a ranch in New Mexico, which they didn't want, and Gene had always dreamed of being a cowboy. So, as part of the final deal, he acquired the Ponderosa Ranch. It included a 105-section grazing allotment in the Gila National Forest. "Some of my friends and peers thought I was loony," remarked Gene, "taking all this on when normal people would be thinking of retirement. But it was the best decision I ever made!"

After operating the much larger ranch for a few years and learning to "cowboy" from his Mexican ranch-hands, Gene decided that he needed to scale things down. So, in 1979, he and Elisabeth purchased a small spread — the 81-acre Rancho del Rio along the Mimbres River near the town of Faywood, about halfway between Silver City and Deming. They soon expanded it to nearly 7,600 acres through acquisitions from their neighbors.

In his "spare time," Gene wrote a weekly newspaper column for the Deming Headlight, which also ran in the Silver City Sun-News and the Carlsbad Current-Argus. Always strong supporters of conservation, in later years the Simons sold approximately 1,000 acres of the River Ranch to the New Mexico State Parks Division to expand the nearby City of Rocks State Park. A few years later, they conveyed ten acres to the Archaeological Conservancy, providing permanent protection to one of the last large Classic-period Mimbres sites in the area located within their ranch.



Gene (L) and Fermin. Photo by Ken Adkins

In September 2011, NMLC was pleased to organize an event to honor the Simons and celebrate the completion of a conservation easement earlier that year. The easement is held by NMLC and the New Mexico State Forestry Division over the remaining 1,000 acres of the ranch, protecting a two-mile stretch of the Mimbres River. The event was a real community celebration attended by members of Gene and Elisabeth's family, friends and neighbors.

Gene Simon passed away on May 8, 2012 at the home which he and his wife Elisabeth had shared for more than 30 years, on the Rancho del Rio.

**KATHRYN "KATIE" SCHOLES** was born May 31, 1921 in Lake Odessa, Michigan. A registered dietician, she taught on the Cornell University faculty and did nutrition research at the Harvard School of Public Health. During WWII she worked with the Henry Kaiser Child Service Program and with the War Food Administration as the nutrition program manager.

She married Robert "Bob" Scholes in 1946. The early years of their marriage were spent in the Latin American countries of

*(continued on page 10)*

## *Remembering* (continued from page 9)



Bioresearch Ranch. Photo by Clay Ellis

Bolivia and Paraguay, where Bob worked with the ministries of health to bring about countrywide sanitation and preventive health programs. They returned to the United States and spent 15 years in Virginia, where Bob worked at the National Institutes of Health. In 1973 Katie and Bob retired to Rodeo, NM, near where they had taken their honeymoon trip.



Katie and Bob. Photo by Clay Ellis

Avid birders and lifelong conservationists, they organized a group of like-minded friends and subsequently purchased land in a remote part of the Peloncillo Mountains. They built a home and established the Bioresearch Ranch, a non-profit organization dedicated to ecological research and monitoring in this ecologically diverse part of New Mexico.

Years later, through a land exchange, a portion of the ranch known as Owl Canyon became part of the Central Peloncillos Wilderness Study Area, administered by the U.S. Bureau of Land Management. The Scholes also established the Peloncillo Christmas Bird Count, which continues to this day.

In 2007, as a culmination of their decades of conservation efforts on the Bioresearch Ranch and in the larger surrounding region, Katie and Bob granted a conservation easement to NMLC and the State Forestry Division to permanently protect the remaining 1,760 acres of the ranch.

Katie passed away in Tucson, AZ on July, 12, 2012. Bob continues to live on the ranch. ❖



# THANK YOU TO OUR GENEROUS SPONSORS!

## THESE SPONSORS MADE our 10th Anniversary gala possible!

McCune Charitable Foundation, Los Alamos National Bank, John and Sandy Whitney, Century Bank, Lisa M. Dietlin & Associates, Sayre Gerhart/Friend of Corrales Farmland



Preservation, Judy Naumburg, PNM, Pam Roy/Farm to Table, Alphagraphics, Charmay Allred, Dale and Gail Armstrong, Lisa Burns, Kerry Sherck Photography, WA Group (Taos CPA, Santa Fe CPA, ABQ CPA), Wild Birds Unlimited of Santa Fe and Albuquerque, Paul F. Abrams (Attorney at Law), Chama Peak Landowner Alliance, Jack & Tuda Crews, Cuddy & McCarthy, New Mexico Tax Credit Alliance, Quivira Coalition, Elizabeth Richardson and Strugar Conservation Services.



We are grateful to our host committee, who provided invaluable assistance in getting the word out about this event: Paul Abrams, Charmay Allred, Avery Anderson, Anthony Anella, Dale Armstrong, Tony Benson, Lisa Burns, Joan Bybee, Tuda & Jack Crews, Ethan & Susan Epstein, Mary Joy Ford, Reese & Anne Fullerton, Sayre



Gerhart, Sid & Cheryl Goodloe, Sterling Grogan, Cullen Hallmark, Dave Johnson, John F. McCarthy, Janet McKay, Matthew McQueen, Joseph Montoya, Doris Rhodes, Elizabeth Richardson, Pamela Roy, Robert Sivinski, Dianne Strauss, Moo Thorpe, Linda Whittenberg, Bob Wilber and Jack Wright.



We would also like to thank Tom Miller and his staff at City Different Events, Clay Ellis, Megan Kamerick & Laura Paskus at KUNM, Staci Matlock at the Santa Fe New Mexican, and Visions Photo Lab. ❖

Photos by Kerry Sherck

## AND THANK YOU FOR YOUR SUPPORT!

**THE NEW MEXICO** Land Conservancy has already conserved more than 100,000 acres of high-conservation-value land across the state. Here are some of the ways you can help us carry out our mission:

- *Make a cash contribution:* Return the enclosed envelope with a donation or donate online at [www.nmlandconservancy.org](http://www.nmlandconservancy.org)
- *Gifts of securities or real estate:* By giving appreciated stock, you can avoid capital gains taxes and receive an income tax deduction. You can also recommend NMLC through your donor-advised fund, or make a gift of excess real estate that can be converted into capital for protecting high-conservation value land.

- *Employer matching gifts:* check with your employer to see if they can match your gift and double your contribution!
- *Leave a legacy:* You can include NMLC in your will or living trust or as a beneficiary of your IRA-qualified retirement plan. Lifetime gifts like this will make a lasting impact on land conservation in our state.

Contact Scott Wilber for more information at (505) 986-3801. Your gift will make a difference! ❖

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